





Minutes of Directors' Meeting held 6th. January 1936.

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Present; Messrs. T. H. Rayner, W. Steel, C. V. DeBeck and J. C. Williams with the Secretary in attendance.

The minutes of the meeting held 6th. December 1935 were read and on motion of W. Steel seconded by J. C. Williams were adopted.

Accounts totalling \$794.76 were inspected and passed for payment on motion of W. Steel seconded by J. C. Williams.

The Payroll for December was inspected and approved.

It was moved by W. Steel and seconded by J. C. Williams that the transfer of eighty five shares from J. H. Rounds to R. Parmley be approved.

CARRIED.

It was decided that the Quarterly General Meeting be held at 8 p.m. on 31st. January 1936.

J. C. Williams moved and C. V. DeBeck seconded that in consideration of the transfer of Lot 14, Block 57A, Map 2160 to the Exchange by the Canadian Northern Pacific Railway Co., the Exchange transfer Lot 16 to the Railway Co. for the consideration of One dollar and that the President and Secretary be authorized to complete a deed effecting this exchange and affix the Seal of the Exchange to same.

CARRIED.

W. Steel moved and J. C. Williams seconded that the Board favors taking the Newtown, yarded out at the time of the frost, into the General Pool.

CARRIED.

It was moved by W. Steel and seconded by J. C. Williams that the suggested amendments to the tri-party Marketing Agreement submitted by the Directors of the Kelowna Growers' Exchange, as per Circular No. 49 of 20th. December from Associated Growers Ltd., be held over for one year as it would seem not to be the opportune time at the present to make such changes in the present contract.

CARRIED.

Mr. R. Lyon, Architect, was present with the plans and specifications of the cold storage addition also the tenders for the refrigeration machinery. The latter were opened, being as follows;

Linde Canadian Refrig. Co. Ltd.	\$9230.00 with \$160 extra for automatic control.
Canadian Ice Machine Co.	\$9985.00.

After discussion of the plans it was decided to send same together with the tender of the Linde Canadian Co. to the Dominion Govt. along with an application for a grant towards the construction.

The meeting thereupon adjourned.

T. H. Rayner  
President.

G. B. Grant  
Secretary,



Minutes of Special Directors' Meeting held 23rd. January 1936.

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Present; Messrs. T. H. Rayner, W. Steel, C. V. DeBeck and J. C. Williams with the Secretary in attendance.

The meeting was called at the request of J. H. Rounds who appeared before the Board and requested that the Board agree to the cancellation of his contracts. On account of the serious loss he had suffered due to frozen apples it was impossible for him to carry on financially unless he could get a release from his contracts so that he could get an advance on his 1936 crop from an independent. Mr Rounds also stated that he was not satisfied with the way the fruit had been handled out of the cellar claiming that same had been badly mixed and that <sup>growers</sup> did not get a pack-out of the fruit they had shipped in.

It was moved by C. V. DeBeck and seconded by W. Steel that the tri-party Marketing Agreement, also supplementary agreement extending same to include the 1936 crop, completed by J. H. Rounds with the Exchange be cancelled at his request.

CARRIED.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary.



Minutes of Quarterly General Meeting held 31st. January 1936.

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Mr. T. H. Rayner occupied the chair and called the meeting to order at which time twenty three members were present.

The notice convening the meeting was read by the Secretary.

The minutes of the meeting held 15th. November 1935 were read and adopted on motion of T. Kenyon seconded by D. H. McKay.

The President reported that for the purposes of the cold storage we had acquired another lot to the East of our present property, from the C.N. Railway by exchanging with them a lot purchased from the Canadian Irrigated Orchards Ltd., at a cost of \$250. The President reported that detailed estimates had now been obtained for the Cold Storage and that the application for the grant had been forwarded to the Dominion Government. A special meeting was to be called in the near future to enable the members to go fully into the proposal.

Mr. Nuttall reported regarding the Central Directors Meeting held at Vernon on the 14th. January. On account of shortage of crop, storage charges would have to be raised this year by possibly 2c to 2½c. and it was left with the Executive to set the storage charges on apples for the 1935 crop. The pooling of frozen apples was discussed and it was decided that <sup>export</sup> shipments of all frozen apples be in a separate Central pool according to variety but that pool prices shall not be higher than for season export pools of similar varieties and that domestic shipments of all frozen apples be Local pools. The executive was also given authority to adjust pool charges on frozen apples as may be deemed advisable, as it was felt that charges such as storage, advertising and assembly should not be charged against frozen apples. It had been suggested that several amendments should be made to the present contract but it was decided that the present time was not considered opportune for this. However it was decided that Central should draw up a uniform supplementary contract to be used by all Locals. The recommendation of the Executive regarding the lowering of the colour requirements of McIntosh was endorsed. It was hoped by this that quite a proportion of the crop could be packed out E.F. and it was the intention to stop sending C Grade export as this grade has been losing money on the export market. The President in his report had pointed out to the Board the difficulties that were being encountered on the Prairie markets through the wholesalers extending their influence over the retailers through control of strings of grocery stores. This was going to prove a serious menace and it would seem that some form of central selling would be the only solution in combatting this. The Executive was given authority to make a survey of marketing conditions and distribution and make a report to the Board.

Mr. Rayner put forward for discussion the suggestion that some system of pooling the frozen apples, especially the Newtown, to recompense those growers having fruit on the stands at the time of the frost. After much discussion when it was advanced that it would be very difficult, if not impossible, to arrive at any exact figures on which to base this pooling, it was moved by D. Salting and seconded by W. Nuttall that the Exchange do not pool any of the frozen apples with the non-frozen apples and this motion was CARRIED.

The meeting thereupon adjourned.

T. H. Rayner  
President.



Minutes of Directors' Meeting 6th. February 1936.

Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy and J. C. Williams with the Secretary in attendance.

The minutes of the meetings held 6th. and 23rd. January were read and adopted.

Accounts totalling \$272.92 were inspected and passed for payment on motion of J. C. Williams seconded by J. N. Kennedy.

The Payroll for January was inspected and approved.

W. Steel moved and J. C. Williams seconded that the transfer of 124 shares from the late Mrs. Traynor to T. Traynor be approved subject to the necessary authority being produced by T. Traynor.

CARRIED.

Circular regarding membership fees in the ~~xxx~~ Chamber of Agriculture was read. The fee for our organization was \$10 per year but no action was taken on this by the Board.

S. Staniforth now appeared before the Board and claimed that he had not received his third share of the hauling. Figures were produced showing that a third of the hauling amounted to \$1016.62 and that Staniforth had received \$933.36 being \$83.26 short of the one-third. Staniforth mentioned three occasions when he considered he should have been called upon in preference to other truckers. It was pointed out by the House that on many occasions when an extra truck was required it had not been possible to raise Staniforth on the phone and if it had not been for this his share of the trucking would have been nearer one third of the whole than the figures now showed though it was considered that even the present figures were close enough to one-third to indicate, that when all the circumstances had been taken into consideration, no discrimination had been shown.

S. Staniforth was now joined by J. Cooper and A. Hook to go into complaints against the Management. S. Staniforth asked whether the Board ~~was~~ taking the responsibility for the frozen fruit. The President stated that the responsibility was the Board's, but pointed out that the Board had only followed the policy which had been in operation for a great many years which was to feed the grader from the orchards and varieties which were to be packed and shipped had been left out until they could be handled by the grader. It had been more especially necessary to do this this year for if all the crop had been harvested it would have been impossible to house same unless all the varieties which were immediately packable had been got out of the way. Staniforth asked why the Exchange had not continued hauling during the frosty weather as Anticton had done. He stated that in conversation with Mr. Paul, the Associated inspector, the latter had advised the Exchange to do this. He also stated that Baker had refused to allow him to ~~xxxx~~ haul his Rome Beauty although same were ready to come in and the cellar was practically empty. It was also claimed that Baker showed preference in the hauling of apples, first going after the good lots and leaving the poorer lots though the latter may have been out first. Staniforth had been advised by J. H. Rounds that the fruit in the cellar had been badly mixed and that there two thousand boxes with no identity. Mrs. R. E. Rounds had shipped in 25 boxes of Rome Beauty but only one could be found. The Wagner shipped in by J. H. Rounds were badly mixed, and J. H. Rounds had stated that the Wagner had been pulled out blind. It was claimed that carelessness had been shown in the keeping of the employees time and that one grader had received three extra days pay and that Mrs. J. H. Rounds had received pay for a day when she did not work. Staniforth also claimed that there was a lot of waste around the packing house - too much fruit was spilled on the floor and nothing was ever done with the half boxes and crates left over from the days pack - paper and other supplies, including coal, was wasted and hauled to the dump. During the soft fruit Season when half the packers were supposed to come down each day, Edna Baker came down and packed every day. It was stated that seven growers had decided to cancel their contracts and eight others would like to see a change in the management. Staniforth asked why the Board ~~was~~ keeping secret the fact that permission had been given to J. H. Rounds to cancel his contract.



## Minutes of Directors' Meeting held 6th. February 1936 (Continued)

A. Hook complained that he was now getting his fair share of the work in the Packing House and that Baker gave preference to his own family who worked the whole time. Exception was also taken to the fact that Dan Hall had been given work. He claimed that he had received no time for three days he worked, viz 18th. 19th. and 20th. December 1935. He also stated that he had seen the mix up of the fruit in the cellar this year and that it had been the same for the last four years.

J. Cooper stated that he had not been given the proper weight on cherries shipped in by him. On one lot of nineteen boxes he had been short nineteen pounds. He also took exception to the tare deducted for containers, claiming that he had weighed same and could not get the apple boxes to weigh more than  $5\frac{3}{4}$  lbs. and the orchard box  $6\frac{3}{4}$  lbs. He also stated that he had asked for work in the packing house but had not been able to obtain same.

S. Staniforth asked what the Board was going to do about making a change as he wished to know without dealy. He said he would give the Board one week to come to a decision otherwise he would cancel his contract.

The delegation now withdrew.

It was agreed that a Directors' Meeting should be held on Saturday 8th. February at 2 p.m. to consider the above complaints.

J. H. Rayner  
President.

R. H. Grant  
Secretary,



Minutes of Directors' Meeting held 8th. February 1936.

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Present; Messrs. T. H. Rayner, W. Steel, C. V. DeBeck, J. N. Kennedy and J. C. Williams with the Secretary in attendance.

The meeting was held for the purpose of enquiring into the complaints against the management made by S. Staniforth at the meeting on the 6th. February.

1. Hauling of apples was continued on the night of the first day of the frost until these were showing damage. It was the general opinion then that apples should ~~not~~ be touched while frost was still in them and this was the advice broadcast by radio.
2. F. C. Baker stated that S. Staniforth was given permission to haul in his Rome Beauty. Permission was given ~~by~~ about ten days before the frost and about the Wednesday before the frost Staniforth was asked why he had not started to bring them in and Baker was informed that they had not been all hauled out yet.
3. Regarding the claim that fruit had been mixed in the cellar, F. C. Baker stated that no report was ever made of this by either J. H. Rounds or H. J. P. Stallard. J. H. Rounds had been in charge of the cellar all the time fruit had been taken in there and with the exception of one day, when he had been absent at his own request, had been in charge of getting the fruit out of the cellar on every day the grader had been running up to the time when he laid off after the injury to his knee. Very little repiling had been done down in the cellar only four of five rows having been disturbed.
4. The claim that Mrs. J. H. Rounds received pay for one day when she did not work, was, in the absence of definite information as to the date of this day, probably accounted for by the fact that when the payroll for the second half of December had been made up it was discovered that the time and piece work on the 26th. December had been omitted, and this omission had been included in the payroll for the first half of January.
5. The records show that Edna Baker did not work every day during the time when only half the packing crew were coming in each day. Several packers earned more money than Edna Baker during the year 1935.
6. With regard to the complaint of A. Hook that he was not getting a fair share of the work, and of A. Cooper that he had not been able to obtain work in the packing house, Baker stated that he had numerous applications from growers for work and that it was not possible to employ everybody. Dan Hall had only been employed when it had not been possible to get anybody else. Baker stated that A. Hook had never informed him of any shortage in his time.

Instructions were issued to the Foreman to have the time clock put in working order and used this coming season.

The meeting thereupon adjourned.

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President.

*C. H. Grant*  
Secretary.



Minutes of Directors' Meeting held 21st. February 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, C. V. DeBeck and J. C. Williams.

The complaints against the Management also the proposed cold storage ~~was~~rediscussed but as the opinion of the Board was divided on these two questions it was decided that no recommendations be made to the members at the special general meeting to be held on 28th. February on these matters but that same be left for decision at that meeting.

The meeting thereupon adjourned.

T. H. Rayner  
President.

R. H. Grant  
Secretary.



Minutes of Spedial General Meeting held 28th. February 1936.

The meeting was called to order at 8 p.m. with the President in the chair.

The notice convening the meeting was read by the Secretary.

41 Members were present.

The President read the minutes of the Directors' Meeting held 6th. and 8th. February pretaining to the complaints against the management laid by S. Staniforth, J. Cooper and A. Hook.

It was suggested by W. Nuttall that this matter should have been settled by the Board and not brought before a general meeting. The President explained that quite a few members had been interviewed by the complainants reference these complaints and the Board considered that the best thing to do was to have the whole business thrashed out at a general meeting.

The question of the responsibility for the fruit out in blocks at the time of the frost was again brought forward by M. Smethurst and it was explained that this had been settled at the last meeting.

The items of complaint were gone into one by one. J. H. Rounds contended that the apples in the basment had been badly mixed up through re-piling when he had not been present. F. C. Baker stated that very little re-piling had been done down in the cellar, only a few rows of Wagner in the cellar under the Bowes Building having been moved, and if there had been a mix-up in the cellar same had never been reported to him. S. Staniforth stated that he had asked for space in the cellar for his apples about ten days before the frost but that F. C. Baker would not give him permission to haul them in. This was denied by F. C. Baker and he stated he gave Staniforth permission to haul in his apples to the cellar whenever they were ready. F. C. Baker claimed that the reason Staniforth's Rome Beauty had not been hauled in was because they were not ready being still out in the orchard at the time of the frost. During the discussion it was suggested by several members that no grower be employed in the packing house.

It was moved by E. P. Rithie and seconded by S. Staniforth that this meeting instruct the Directors to discharge F. C. Baker.

A ballot was called for with Len. Smith and P. G. E. Darling as scrutineers. The count of the ballot showed twenty two votes in favor of the motion with eighteen votes against and the President delcared same CARRIED.

H. J. P. Stallard said that it was a pity that this matter had been brought before the meeting, as the method adopted was bound to cause trouble and dissention. He considered that the board should have taken the responsibility of deciding the matter.

The President reported regarding the position of the plans for the proposed cold storage, pointing out that the final estimate showed an increas of \$4800 over the preliminary estimate which meant that after deducting the expected grant from the Govt. the Exchange would be required to expend \$14,000. Due to the loss in tonnage from the frost last fall the capital deductions this year would fall far below expectations and this sum of \$14,000 of extra capital could not now be obtained from the surplus capital deddctions up to the 1938 crops and that an extra additional deduction of 1½c. per package from the 1936, 1937 and 1938 crops would be necessary to obtain this additional capital.

F. J. Lumsden suggested that before proceeding any further with the plans an expert should be engaged to make a survey and report on the advisability of such a project.

W. Nuttall thought that every member should be required to sign the undertaking to complete a further three year agreement and that steps should be taken at once to get the seventeen members who had not already done so to complete this undertaking.



Minutes of Special General Meeting held 28th. February 1936 (Ctd.)

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H. P. Salting considered that the Board could ahead with further lining up the plans but that the question should be again brought before the members for a final decision as the situation might change between now and the spring.

J. N. Kennedy thought that this was not the time to go ahead with the idea - all members were hard up due to the loss caused by the frost and there were prospects of a light crop this coming season. He considered that we should withdraw our application for a grant and wait a year.

D. H. McKay moved and J. C. Williams seconded that the Directors be instructed to proceed with the construction of the cold storage provided the grant is obtained from the Government.

The motion was carried with fifteen votes in favor and 12 against.

The meeting thereupon adjourned.

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President.



Minutes of Directors' Meeting held 6th. March 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, C. V. DeBeck and J. C. Williams with the Secretary in attendance.

It was moved by C. V. DeBeck and seconded by J. C. Williams that the minutes of the meetings held 6th., 8th. and 21st. February be taken as read.

CARRIED.

Accounts totalling <sup>\$231.39</sup> were inspected and passed for payment on motion of W. Steel seconded by J. C. Williams.

The Payroll for February was inspected and approved.

It was moved by J. C. Williams and seconded by J. N. Kennedy that the cancellation of contracts by E. P. Ritchie and F. Cooper be accepted.

CARRIED.

W. Steel moved and C. V. DeBeck seconded that a separate contract be issued to A. G. Staniforth in respect to the McPherson Lot.

CARRIED.

The situation arising out of the resolution passed at the Special General Meeting on the 28th. February instructing the Board to discharge F. C. Baker was gone into by the Board. Mr. Dave McNair, Sales Manager of the Associated Growers Ltd., interviewed the Board regarding this situation and stated that Baker had co-operated with them, during the last few years, in every way possible and that he had been putting up an excellent pack. In view of these representations the President was asked to put before F. C. Baker the proposition of continuing in the employment of the Exchange in the position of grader-foreman and field man under the supervision of a manager, and report back to a meeting to be held at 2 p.m. on Tuesday 10th. March.

It was moved by J. N. Kennedy and seconded by C. V. DeBeck that on account of the probable decrease in tonnage this coming year due to the serious winter injury to the soft fruit and the possibility of a light apple crop, the plans for the construction of the proposed cold storage be delayed for one year.

CARRIED.

J. C. Williams moved and C. V. DeBeck seconded that a charge of 3c. per box be made for the handling of culls from the frozen stock.

CARRIED.

It was moved by J. C. Williams and seconded by J. N. Kennedy that the Board recommend to the members that a Dividend of seven per cent for the year ending 31st. March 1936 be paid on shares outstanding at that date.

CARRIED.

The question of taking capital deductions from the proceeds of the frozen apples was left for settlement later.

The meeting thereupon adjourned.

T. H. Rayner  
President.

A. H. Grant  
Secretary.



Minutes of Directors' Meeting held 10th. March 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy,  
J. C. Williams and C. V. DeBeck with the Secretary  
in attendance.

The President reported that he had interviewed F. C. Baker as instructed by the Board at the meeting held on the 6th. March and that F. C. Baker has asked for time to consider the proposition put to him that he accept a position with the Exchange as grader foreman and fireld man under the supervision of a Manager. The President said however, that upon further consideration, he thought that the resolution passed at the Special General Meeting on the 28th. February calling for the discharge of F. C. Baker should be carried out by the Board. The Annual General Meeting would have taken place before the expiry of the two months notice given to F. C. Baker and the 1936 Board could then reconsider the situation if they so desired.

W. Steel moved and J. C. Williams seconded that in accordance with the resolution passed at the Special Meeting held 28th. February 1936, F. C. Baker be asked to tender his resignation.

CARRIED.

It was moved by J. C. Williams and seconded by C. V. DeBeck that the Exchange adopt the use of the supplementary agreement as between growers and the Exchange to protect itself for advances made or supplies furnished.

CARRIED.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary.



Minutes of Directors' Meeting held 18th. March 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, C. V. DeBeck  
and J. C. Williams with the Secretary in attendance.

It was moved by W. Steel and seconded by J. N. Kennedy that notice  
be given to F. C. Baker that his services are dispensed with, with  
two months notice to date from the 10th. March 1936.

CARRIED with C. V. DeBeck dissenting.

The meeting thereupon adjourned.

T. H. Rayner  
President.

A. H. Grant  
Secretary.

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Minutes of Special General Meeting held 20th. March 1936.

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The President called the meeting to order at 8 p.m. at which time  
there were fifty one members present.

The notice convening the meeting was read by the Secretary.

The President explained that this meeting had been called upon a  
requisition of growers to reconsider the resolution passed at the  
special meeting held 29th. February 1936, instructing the Board  
to discharge F. C. Baker.

H. P. Salting moved and T. Kenyon seconded that the meeting reconsider  
the resolution passed at the special meeting held 28th. February,  
instructing the Board to discharge F. C. Baker.

H. P. Salting said that he had been active in circulating the petition  
calling for the meeting as he thought that many did not attend the  
previous meeting because they did not think that it was anything of  
importance. The full facts were not before the meeting and he did not  
know whether the charges were sound or unsound. If this meeting gives  
a clear cut majority on the issue he is willing to abide by it without  
any ill feeling.

A ballot was then taken on this motion~~x~~ and the scrutineers, Len.  
Smith and P. G. E. Darling reported that twenty votes were in favor  
of the motion with thirty one against. The President thereupon  
declared the motion lost.

C. C. Sworder moved and D. H. McKay moved that the meeting adjourn.

CARRIED.

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President.



Minutes of Directors' Meeting held 3rd. April 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, J. C. Williams and C. V. DeBeck with the Secretary in attendance.

Mr. Jackson, the Auditor was present and went through the financial statements with the Board and it was moved J. N. Kennedy and seconded by W. Steel that the Directors' Report and financial statements be received and adopted.

CARRIED.

It was moved by W. Steel and seconded by C. V. DeBeck that the Annual General Meeting be held on Friday 24th. April at 8 p.m. and that Mr. Chambers be invited down to address the meeting.

CARRIED.

The minutes of the meetings held 6th., 10th. and 28th. March were read and adopted on motion of W. Steel seconded by J. C. Williams.

J. C. Williams moved and J. N. Kennedy seconded that capital deductions be taken from the proceeds of the frozen apples.

CARRIED.

Accounts totalling \$245.49 were inspected and passed for payment on motion of J. C. Williams seconded by J. N. Kennedy.

The Payroll for March was inspected and approved.

It was moved by W. Steel and seconded by J. C. Williams that the following transfers of shares be approved;

- 100 shares from E. H. Hancock to Elizabeth Marion McKay.
- 67 shares from E. H. Hancock to Catherine McKay.
- 308 shares from C. V. DeBeck to R. P. Brown.

CARRIED.

J. C. Williams moved and J. N. Kennedy seconded that the cancellation of contract received from Mrs. L. E. Raitt and F. C. Baker be accepted.

CARRIED.

W. Steel moved and J. C. Williams seconded that an accurate check up on the boxes still in possession of the members be made and that in future a system be enforced to keep a more accurate accounting of the boxes and that members be charged for any deficiencies at the end of each season.

CARRIED.

It was suggested that members be asked, at the Annual Meeting, to go over all the boxes held by them and segregate those requiring repair, and these will be attended to on the orchards by a man sent round by the Exchange. To avoid broken boxes being sent out to the orchards it was suggested that the dumper should be careful to put aside all broken boxes into a separate pile and that these be repaired before being re-issued.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary.



Minutes of Directors' Meeting held 14th. April 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, J.C. Williams and C. V. DeBeck.

The minutes of the meeting held 3rd. April were read and adopted on motion of J. N. Kennedy seconded by C. V. DeBeck.

The pool prices on frozen apples were discussed and it was decided that each variety should stand on its own feet.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary.

Minutes of Directors' Meeting held 24th. April 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, J.C. Williams and C. V. DeBeck.

It was moved by C. V. DeBeck and seconded by J. C. Williams that T. H. Rayner be appointed President for the ensuing year.  
CARRIED.

J. C. Williams moved and J. N. Kennedy seconded that W. Steel be appointed Vice-President for the ensuing year.  
CARRIED.

W. Steel moved and C. V. DeBeck seconded that the authority for signing cheques, drafts, Bills of Exchange and legal documents and for the transaction of all business with the Bank be vested in the President and the Secretary and, in the event of the absence of the President, in the Vice-President and the Secretary.  
CARRIED.

It was moved by J. C. Williams and seconded by C. V. DeBeck that a quorum of the Board consist of three members.  
CARRIED.

It was decided to hold a special Directors' Meeting on Monday 27th. April at 7.30 p.m.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary.



Minutes of Annual General Meeting held 21st. April 1936.

Mr. T. H. Rayner, President occupied the chair and called the meeting to order at 8 p.m. at which time there were 39 members present.

The notice calling the meeting was read by the Secretary.

The minutes of the Annual General Meeting held 26th. April 1935 were read and on motion of D. H. McKay seconded by R. Elver were adopted.

Mr. T. H. Rayner read the Directors' Report and this on motion of D. H. McKay, seconded by Miss Gordon was adopted.

Mr. C. H. Jackson, the Auditor, read his report and went through the financial statements answering questions brought forward by members.

W. Steel moved and W. Nuttall seconded that the Auditor's Report and Financial statements be accepted.

CARRIED.

Mr. W. Nuttall, Central Director, gave a short report on Central activities but left the Central news to be dealt with by Mr. Chambers who was present to address the meeting later.

There were three nominations for the office of Directors, T. H. Rayner and C. V. DeBeck, the retiring Directors and D. H. McKay. Mr. McKay withdrew his nomination and Messrs. Rayner and DeBeck were declared elected for a term of three years.

It was moved by W. Nuttall and seconded by E. Sammet that C. H. Jackson be appointed Auditor for the ensuing year.

CARRIED.

Nominations for Director to Central were next taken and the following were received;

W. Nuttall	nominated by	T. Kenyon.
T. H. Rayner	ditto	E. Sammet.
D. H. McKay	ditto	C. C. Swarder.

A ballot was taken with Messrs. D. Salting and Len Smith as scrutineers, with the following result;

W. Nuttall.	16
T.H. Rayner	14
D. H. McKay	14

Mr. Nuttall was thereupon declared elected as Central Director for the ensuing year,

Mr. Chambers, President, Associated Growers Ltd., next addressed the meeting giving a report on the workings of Central. The export market had not been as satisfactory as was expected in the early part of the season. In spite of favorable exchange, a reduction in freight rates and suitable sizes the results had been disappointing. In the early part of the season the F.O.B. buyers had been too optimistic and had contracted for large supplies and these had hung over the market and kept prices depressed all season. Mr. Chambers next gave particulars regarding the closing of the pools still outstanding and indicated the prices to be expected. Rebates would probably be about the same as last year. Mr. H. P. Salting enquired if our export market was dwindling and Mr. Chambers pointed out that big plantings were being made in England and in heavy crop years this would have the effect of curtailing shipments to the U.K. Endeavours will have to be made to increase consumption on the domestic market. Citrus fruits are now being sold very cheaply, owing to the duty having been taken off and this is having an adverse effect on the sale of apples. There are three times as many cars of oranges and grape fruit sold in Edmonton ~~than~~<sup>as</sup> apples.



Minutes of Annual General Meeting held 21st. April 1936 (Ctd.)

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It was moved by D. H. McKay and seconded by T. Kenyon that the remuneration of the President and Directors be the same as last year.

CARRIED.

H. P. Salting suggested that the dividend rate was too high but as the Directors' recommendation regarding this had already been accepted, this question could not now be opened up.

W. Steel moved that a hearty vote of thanks be tendered to Mr. Chambers for his address and this was passed unanimously.

The meeting thereupon adjourned.

J. H. Rayner  
President.



Minutes of Directors' Meeting held 27th. April 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, J. C. Williams and C. V. DeBeck.

The minutes of the meetings held 3rd. and 24th. April were read and adopted on motion of C. V. DeBeck seconded by J. C. Williams.

It was moved by W. Steel and seconded by J. C. Williams that A. H. Grant be appointed Manager at a salary of One hundred and seventy five dollars per month.

CARRIED.

It was decided that an advertisement should be inserted in the three valley papers asking for applications for the position of grader foreman at a salary of \$125 per month. Applications to be received by the 5th. May.

J. C. Williams moved and W. Steel seconded that a credit of Fifty thousand dollars be obtained from the Bank of Montreal to be used for the purpose of financing the packing of the 1936 crop.

CARRIED.

It was moved by J. N. Kennedy and seconded by J. C. Williams that the ~~Messrs.~~ Mitchell, Sammet and Staniforth trucks be engaged on similar terms to those of last year with the exception that the price per hour be raised from One dollar and forty cents to one dollar and fifty cents. While it is the intention to dividex the trucking as equally as possible between the three trucks it is to be distinctly understood that no guarantee along these lines is given.

CARRIED.

C. V. DeBeck moved and J. N. Kennedy seconded that the recommendation of the Insurance Committee to accept the blanket rate of 60c. less 20% dividend quoted by the North Western Mutual Fire Insurance Co. for a blanket policy on all the Associated Locals, be accepted and that all our policies carried by other insurance companies be cancelled.

CARRIED.

The meeting thereupon adjourned.

T. H. Rayner  
President.

A. H. Grant  
Secretary.



Minutes of Directors' Meeting held 7th. May 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, J.C. Williams and C. V. DeBeck.

The minutes of the meeting held 29th. April were read and adopted on motion of W. Steel seconded by J. C. Williams.

Accounts totalling \$620.07 were inspected and passed for payment on motion of J. N. Kennedy seconded by J. C. Williams.

It was moved by J. C. Williams and seconded by C. V. DeBeck that the following transfer of shares be approved;

100 shares from Elizabeth Marion McKay to Dan McKay.  
67 shares from Catherine McKay to Dan McKay.

CARRIED.

J. N. Kennedy moved and W. Steel seconded that T. E. Drought, Salmon Arm be engaged as Grader Foreman on the terms contained in his letter of 1st. May; viz \$135 per month, on a twelve month contract.

CARRIED.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. H. Grant  
Secretary.



Minutes of Directors' Meeting held 8th. June 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J.N. Kennedy, J.C. Williams and C. V. DeBeck.

The minutes of the meeting held 7th. May were read and adopted on motion of J. N. Kennedy seconded by J. C. Williams.

Accounts totalling \$502.85 were inspected and passed for payment on motion of W. Steel seconded by J. C. Williams.

The Payroll for May was inspected and approved.

It was moved by J. N. Kennedy and seconded by C. V. DeBeck that the undermentioned transfers of shares be approved;

- 42 shares from H. Buck to Harold Nicholl.
- 200 shares from D. H. McKay to Grand Forks Garage.
- 95 shares from D. H. McKay to Elizabeth Marion McKay.
- 205 shares from L. V. Francis to D. J. Morgan.
- 130 shares from T. H. Rayner to Mrs. Languedoc.

CARRIED.

W. Steel moved and J. C. Williams seconded that the applications for membership in the Exchange received from F. R. Cross and Mrs. Nellie Cross be accepted.

CARRIED.

It was moved by W. Steel and seconded by J. N. Kennedy that a strick accounting of picking boxes issued to and received back from growers be kept and that all deficiencies at the end of the year be charged to the growers concerned.

CARRIED.

J. N. Kennedy moved and J. C. Williams seconded that the Exchange system of pooling be changed to conform with the system used by Vernon and that short term pools be run to correspond with those received from Central.

CARRIED.

It was moved by J. C. Williams and seconded by J. N. Kennedy that the grader room be insulated by sheeting in the studs, over paper, and then filling in with shavings and by putting on a ceiling with shavings on top.

CARRIED.

The question of a new site for the cull dump was discussed and it was agreed that Mr. Kennedy would take out Mr. K. McKay along the Paradise Road with the object of locating a place as far North along the road away from Mr. McKay's orchard which would also be accessible to trucks in bad weather.

The meeting thereupon adjourned.

T. H. Rayner  
President

A. H. Grant  
Secretary,



Minutes of Directors' Meeting held 7th. July 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, C.V. DeBeck and J.C.Williams.

Mr. W. Nuttall, Central Director, attended the meeting and gave a report of the Annual General Meeting of the Associated Growers Ltd., recently held at Vernon.

The minutes of the meeting held 8th. June were read and adopted on motion of J. N. Kennedy seconded by C. V. DeBeck.

Accounts totalling \$1565.59 were inspected and passed for payment on motion of W. Steel seconded by J. N. Kennedy.

The payroll for June was inspected and approved.

It was moved by J. C. Williams and seconded by C. V. DeBeck that the following transfers of shares be approved;

203 shares from E. P. Ritchie to Carlo Appligi.

17 shares from A. Wittur to H. P. Salting.

9 shares from H. Gerke to H. P. Salting.

CARRIED

It was decided that the Quarterly General Meeting should be held on Friday 31st. July at 8 p.m.

W. Steel moved and C. V. DeBeck seconded that a car load of bracing lumber and shiplap be obtained from the Apex Lumber Co. and that the insulating of the grader room be proceeded with.

CARRIED.

Before insulating the grader room it was decided that the roof should be braced.

It was moved by J. N. Kennedy and seconded by W. Steel that the application of Dan McKay for membership in the Exchange be accepted.

CARRIED.

J. N. Kennedy moved and J. C. Williams seconded that the Exchange join with the other Locals in having an appraisal made of the buildings and equipment for insurance purposes, as outlined in the letter from the Penticton Co-Operative Growers.

CARRIED.

It was agreed that the Exchange should obtain a Safety Deposit Box at the Bank of Montreal for the safe-keeping of its more important documents.

The meeting whereupon adjourned.

T. H. Rayner  
President.

O. H. Grant  
Secretary



Minutes of Directors' Meeting 6th. August 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy,  
C. V. DeBeck and J. C. Williams.

The minutes of the meeting held 7th. July were read and adopted  
on motion of J. C. Williams seconded by W. Steel.

Accounts totalling \$4024.08 were inspected and passed for payment  
on motion of J. N. Kennedy seconded by J. C. Williams.

The payroll for July was inspected and approved.

It was moved by C. V. DeBeck and seconded by W. Steel that the  
following transfers of shares be approved;

61 shares from G. Raitt to Philip Rounds.

91 shares from J. H. Rounds to E. W. Nicholl.

CARRIED.

It was moved by J. N. Kennedy and seconded by C. V. DeBeck that  
upon indemnity bonds being signed, duplicate share certificates  
be issued for the undermentioned certificates which have been  
lost;

Cert. No. 542 for 15 shares in the name of C. Grimaldi.

Cert. No. 1052 for 160 shares in the name of G. Forbes.

CARRIED.

J. C. Williams moved and J. N. Kennedy seconded that the cull  
dump be moved about three quarters of a mile further north from  
the present site.

CARRIED.

It was agreed that if fruit was available an entry be made in  
the McIntosh packing competition at the Armstrong Fair to be  
held on the 14th. Sept. 1936.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary,



Minutes of Quarterly General Meeting held 7th. August 1936.

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The meeting was called to order at 8.30 pm. by the President at which time Fifteen members were present. The start of the meeting had been delayed awaiting a quorum.

The notice calling the meeting was read by the Secretary.

The minutes of the meeting held 31st. January were read and adopted on motion of C. C. Sworder seconded by T. Kenyon.

In his report the President gave particulars of the cherry crop just handled. Approximately one hundred tons had been shipped which total was more than thirty per cent over the estimates. Last year the cherry crop totalled sixty four tons. It had been decided ~~that~~ by the Board to institute weekly pools on all varieties of fruits where such weekly pools are run by Central. This would bring the Exchange in line with neighbouring Locals. Mr. Rayner reported that work was now proceeding on the insulation of the grader room. This was improvement needed for a long time as the grader room has proved too warm in the early part of the packing season and too cold towards the end. Particulars regarding the change in the color requirements on McIntosh were given to the meeting and members advised that it had been agreed to by all members of the Shippers Federation that no C grade McIntosh export would be shipped this year.

Mr. W. Nuttall, Director to Central, reported regarding the annual General Meeting of the Associated Growers Ltd., held at Vernon on the 17th. and 18th. June 1936. Last years officers were again appointed for this year. Kaleden wanted to increase the number on the Executive but it was decided not to do this. During the meeting word was received that the Natural Products Marketing Act had been declared ultra vires and conferences were held by the Board with Mr. Lloyd, Pres. of the B.C.F.G.A. and Mr. Haskins as to what action should be taken. Distribution on the prairies was thoroughly discussed - it was becoming quite a problem to secure satisfactory distribution - the subject resolved itself into two possible solutions, either the establishing throughout the prairies of our own wholesale houses or 100% control at the producing end. The first was considered impracticable mainly from the financial viewpoint. Cold storage rates were gone into with the object of having these reduced and it was left with the Executive to deal with the cold storage Locals and fix the rates. Particulars regarding the cost of distributing apples to the consumer including brokerage, freight, wholesalers margin and retailers profit were given by Mr. Nuttall from a letter received from Mr. Chambers. Mr. Nuttall stated that Central was always very willing to furnish any information asked for by the members.

A vote of thanks was passed to Mr. Nuttall for his report.

The meeting thereupon adjourned.

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President.



Minutes of Directors' Meeting held 6th. October 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy, J.C. Williams and C. V. DeBeck.

The minutes of the meeting held 8th. Sept. were read and adopted on motion of J. C. Williams seconded by J. N. Kennedy.

Accounts totalling \$1988.77 were inspected and passed for payment on motion of J. C. Williams seconded by C. V. DeBeck.

The Payroll for September was inspected and approved.

It was moved by C.V.DeBeck and seconded by J.C.Williams that the transfer of the following shares be approved;

1293 Shares from D. H. McKay to David Heggie.  
43 Shares from H. A. Mitchell to E. N. Nicoll.  
116 Shares from J. A. Noyes to C. W. Nicoll.

CARRIED.

It was decided that the Quarterly Meeting be held on the 30th. October and that Mr. McNair be invited to come down and address the meeting.

The meeting thereupon adjourned.

T. H. Rayner  
President.

A. H. Grant  
Secretary.



Minutes of Quarterly Meeting held 30th. October 1936.

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The meeting was called to order by the President at 8 p.m. at which time Fifteen members were present.

The notice convening the meeting was read by the Secretary.

The minutes of the meeting held 7th. August 1936 were read and adopted on motion of D. Salting seconded by E. Sammet.

The President reported regarding the apple crop and mentioned that same would total approximately eighty seven thousand boxes. Five cars of cull apples had been shipped to Saskatchewan for relief purposes and many letters of thanks had been received from the recipients. A payment on account of all apples was to be made immediately consisting of twenty five cents per box on all packed apples and fifteen cents per box on loose. The President intimated that the Board was again going into the question of cold storage and would call a special meeting in a few weeks for the discussion of this scheme.

C. C. Sworder moved and W. Nuttall seconded that the Board make enquiries regarding the gas storage of apples. *Chemical Co. Ltd.*  
CARRIED.

Mr. D. McNair, Sales Manager of the Associated Growers, addressed the meeting outlining the factors affecting the handling of this years crop. Quantities had been less than a year ago and this was especially the case in McIntosh and Delicious, which had made a much easier market condition. Consignment export prices had reached a very satisfactory height but fairly large quantities had been sold at lower F.O.B. prices. McIntosh were being very well received on the U.K. markets due to the good arrivals and the abnormally good colour this variety had this season. Possibly the new colour requirements in a normal colour year would not give such satisfactory results. The interleaving of McIntosh had also given very good results. As regards Jonathan, Mr. McNair suggested that possibly this District was leaving these on a little too long for colour and was not giving enough consideration to the question of maturity. To get better results in marketing our products Mr. McNair said attention should be given to the following points; 1. Standardization of Product. 2. Proper merchandizing. 3. Advertising. Without a standardized deal, both in packing and selling, full value would never be obtained from advertising. At present part of the crop is sold through the wholesaler, part through the chain stores and part direct to the retailer with the result that the wholesaler, through whom most of the crop is sold is not wholeheartedly behind the deal. Mr. McNair considered that the solution was in the hands of the growers who should insist that the crop as a whole should be marketed on right lines. As an instance of the uncontrolled marketing, Mr. McNair stated that three cherry pools had been operated this past year and that three different car loads of cherries had arrived in Montreal on one day, to the detriment of all.

W. Steel moved and W. Nuttall seconded that a hearty vote of thanks be given Mr. McNair for his address.  
*W. Steel*  
CARRIED.

The meeting thereupon adjourned.

*J. H. Rayner*  
President







Minutes of Directors' Meeting held 6th. November 1936

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy,  
J. C. Williams and C.V. DeBeck with the Secretary in  
attendance.

The minutes of the meeting held 6th. October were read and adopted  
on motion of J. C. Williams seconded by W. Steel.

Accounts totalling \$2059.86 were inspected and passed for payment  
on motion of J. N. Kennedy seconded by C. V. DeBeck.

The Payroll for October was inspected and approved.

It was moved by C. V. DeBeck and seconded by J. C. Williams  
that the following transfers of shares be approved;

207 shares from R. E. Gamman to James Galbraith.  
52 shares from Walter Lemke to Oliver Chemical Co. Ltd.

CARRIED.

W. Steel moved and J. C. Williams seconded that an advance of  
twenty five cents per packed box be paid on all apples and that  
all debits against the growers be deducted from this payment.

CARRIED.

It was moved by J. C. Williams and seconded by W. Steel that  
the Board recommend to the members that an additional deduct-  
ion of one and one half cents per package be made from the  
1937, 1938 and 1939 crops for the purpose of financing the  
proposed cold storage.

CARRIED.

Opinion of the Board was divided on the necessity of a three  
year contract and the Secretary was instructed to interview  
the Bank and ascertain if they would require the members to  
be signed up for a period of three years as one of the  
conditions governing the loan.

A letter was read from the Naramata Board of Trade asking the  
assistance of the Exchange ~~in obtaining~~ in an effort to  
have the road from Four Mile to Naramata top-dressed and the  
Secretary was instructed to write the Minister of Public Works  
regarding this.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary.



Minutes of Directors' Meeting 19th. November 1936.

---

Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy,  
J.C.Williams and C.V.DeBeck with the Secretary in  
attendance.

The minutes of the meeting held 6th. November were read and  
adopted on motion of W. Steel seconded by J. C. Williams.

The question of the proposed cold storage scheme was discussed  
and the Secretary reported regarding an interview with the  
Bank Manager with reference to the necessity for a ~~three~~ year  
contract.

It was moved by W. Steel and seconded by J. C. Williams that  
the Board recommend that the members undertake to complete a  
three year contract for the purpose of financing the construction  
of the proposed cold storage.

This motion carried with J. N. Kennedy voting against the motion.

It was agreed that a Special General Meeting be called for the  
4th. December for the purpose of putting the cold storage scheme  
before the members for their consideration.

The Secretary was instructed to invite Mr. Galbraith, Manager  
of the Bank of Montreal, Penticton, to attend the meeting.

The meeting thereupon adjourned.

T. H. Rayner  
President.

C. V. DeBeck  
Secretary.



Minutes of Special General Meeting held 4th. December 1936.

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The meeting was called to order by the President at 8 p.m. at which time twenty three members were present.

The notice convening the meeting was read by the Secretary.

The President explained that this meeting had been called for the purpose of discussing the report of the Board, dated 20th. Nov. 1936, wherein it was recommended that the Exchange proceed with a cold storage scheme. The President reported that information had been obtained reference gas storage of apples and from this information it appeared that this method was not suitable for our conditions. In any case refrigeration was also necessary in conjunction with the gas storage. The President outlined the plans for the cold storage and pointed out that the Directors recommended that the members agree to a total deduction of eight cents per package from the 1937, 1938 and 1939 crops for the purpose of financing the scheme, and also agree to sign a three years contract ~~agde~~ undertaking to stay with the Exchange up to and including the 1939 crop.

After discussion by the meeting it was moved by D. Salting and seconded by W. Steel that the Directors be authorized to make a total deduction up to eight cents per package from the 1937, 1938 and 1939 crops and that the cold storage loan be first paid from these deductions and any balance remaining be used in the redemption of shares.

CARRIED.

On the question of the three year contract it was pointed out by Mr. H. P. Salting that we needed the cold storage and would have to pay for it, even though it might be inconvenient for some members to sign for three years. He suggested that no shares be issued to members for the three years in question but that same be deposited with the Bank as security for any loan. Mr. Cook thought that every body should sign, for if some stayed out it would create a bad feeling.

It was moved by E. Sammet and seconded by F. J. Lumsden that the Directors' Report dated 20th. November 1936 re proposed cold storage be adopted.

CARRIED.

The meeting thereupon adjourned.

*J. H. Reayner*  
President.



Minutes of Directors' Meeting held 7th. December 1936.

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Present; Messrs. T. H. Rayner, W. Steel, J. N. Kennedy and J. C. Williams, with the Secretary in attendance.

The minutes of the meeting held 19th. November were read and adopted on motion of J. C. Williams, seconded by W. Steel.

Accounts totalling \$2602.85 were inspected and passed for payment on motion of J. N. Kennedy, seconded by J. C. Williams.

The Payroll for November was inspected and approved.

It was moved by J. C. Williams and seconded by J. N. Kennedy that the following transfers of shares be approved;

46 shares from Les. Smith to W. X. Perkins.  
91 shares from Florence Cooper to H. P. Salting.  
83 shares from Florence Cooper to J. S. Hannam.

CARRIED.

W. Steel moved and J. C. Williams seconded that all shortages in picking boxes be charged to the various growers at the rate of twelve cents per box.

CARRIED.

It was moved by J. N. Kennedy and seconded by W. Steel that an additional ten cents per packed box be paid on all varieties of apples with the exception of Grimes Golden, Northern Spy and Winter Banana.

CARRIED.

As the proposed Cold Storage Scheme had been approved by the members at the Special General Meeting held on the 4th. Dec., it was moved by J. C. Williams and seconded by J. N. Kennedy that application be made to the Federal Government for a grant towards the cost of same.

CARRIED.

The Codling Moth situation was discussed, and realizing the seriousness of same, the Board decided that, in the event of the District as a whole <sup>not</sup> agreeing to the appointment of an Inspector, it would recommend to the members at the Annual General Meeting that the Exchange appoint an inspector to oversee the spraying on members orchards.

The meeting thereupon adjourned.

T. H. Rayner  
President.

A. B. Grant  
Secretary.